Company Profile
ELB Group History

The birth of ELB Equipment – one of the most respected names in its respective industries

After the sale of Bateman Project Holdings, a name change followed with the introduction of the ELB Group and a revised risk profile

Edward L Bateman established in SA

Listed on the Johannesburg Stock Exchange

Acquisition of Ditch Witch Australia

Re-establishing ELB as a focussed materials handling and modular plant solutions provider

Establishment of ELBCON

Acquisition of B&W Instrumentation & Electrical

ELB Group Structure

Equipment, products and projects

- Construction
- Earthmoving
- Mining / quarrying

- Bulk Materials Handling
- Industrial Projects
- Process and Modular Beneficiations
- Construction
- After sales service

- Trenching
- Ploughing
- Earth saws
- Directional drilling
- Vacuum excavators
- Pipe and cable locating and tracking electronics
- Durable digging systems

- Electrical and Instrumentation installation
ELB Equipment Overview

As a subsidiary of the nearly one century-old and JSE listed ELB Equipment Holdings Group, ELB Equipment has grown to become a leading capital equipment supplier with decades-old agreements in place with a wide range of specialist manufacturers. ELB Equipment, is one of a few South African companies who can offer a broad range of construction, earthmoving, mining and quarrying equipment from a single supplier. Representing a number of world-renowned manufacturers whose products are designed to meet the strict emission and safety control regulations that apply to the industrialised first-world countries, our clients can rest assured that the products we supply meet local safety standards. Benefits derived from equipment of such high standards incorporate: enhanced ergonomics; improved productivity; conformance to quality standards; reduced operating cost and ultimately, client satisfaction.

Our overseas based manufacturers regularly visit South Africa to provide ongoing support and to update and train local sales, technical service and repair staff on the latest technological developments and international market trends. Diverse, dynamic, and independent ELB Equipment is easy to deal with and being familiar with the working conditions and challenges of our customers put us in a unique position to not just sell equipment but to support them from an advisory position. This means that the products and services we provide are not just of the highest standards but are focused on achieving optimum results aligned with the strategic needs of our clients.
ELB Equipment – Our Vision

Our vision is long term commitment to the needs of our clients, shareholders, personnel and business partners in a manner that is fair, ethical and in the best interest of all parties involved. We envision:

• To provide our clients with products of excellence ideal to their needs and working conditions, backed up with exceptional service.

• To provide our shareholders with responsible and sustainable growth that increase earnings and profitability.

• To our employees we pledge continual development of our people to ensure professionalism, personal advancement and security.

• To our business partners and suppliers, we commit to be fair, responsible and ethical in all our dealings.
Our mission is being a competent, competitive, fair and ethical business with continuous improvement driving sustainment of our competitive advantage.

• To be a single supplier of best of breed products.
• Strategic alliance with clients and excelling at growing our clients’ business with the service and product offerings we provide.
• To comply with the laws and regulations in all countries, areas, sites and industries we operate in.
• To create and maintain a safe working environment on our own premises as well as on sites we operate on.
• Providing the most competent, professional and accessible support team to our clients.
• To provide sustainable growth for investors and employees by doing all of the above.
ELB Equipment – Our Aim

As a supplier of world-renowned earthmoving, construction, mining and quarrying products, our aim is to match the needs of our customers, shareholders, employees and business partners with ultimate productivity by:

• Continuously strengthening and developing relationships with our OEM’s, and being actively involved in product development on all products for the harsh African conditions that the equipment operate in.

• Being involved as members of key associations relevant to the industries that our clients operate in.

• Providing our clients with specialist solutions that will enhance their profitability; either by application engineering, operational analysis or providing tailored solutions.

• Understanding our clients’ goals and growth plans, and assisting with technical expertise and solutions that help them achieve it.

• Strategically positioning branches, service depots or partnerships making our services both accessible and affordable to clients.

• Establishing exceptional capabilities within the sales force and support team on all products and services provided, throughout the entire support network.

• Creating an environment for employees, customers and partners that is ethical, supportive and fair as it should be in any family structure.
ELB Equipment – Key to Success

Our key to success is long term relationships. We spend time understanding the needs of our clients to ensure they are provided with the optimized solution from our “Best of Breed” stable.

We pride ourselves in being easy to deal with and our Open Door Policy ensures that concerns our clients have receive the highest level of attention.

Our business model is very unique and fundamentally structured on a “floating foundation” allowing adaptably and versatility, which is very needed in the uncertain market and environment our clients are exposed to. Without the red tape and unnecessary rigidity found within the companies of competitors, we are able to respond to clients with agility, efficiently and effectively.
ELB Equipment – Industries Served

- Agriculture
- Quarrying
- Construction
- Demolition
- Government
- Plant Hire
- Contractor
- Forestry
- Waste Management
- Road Building
Business Portfolio Overview

- **Products**
  - Equipment
  - Other Products

- **Services**
  - Aftermarket
  - Additional Offerings

- **Footprint**
  - Branches
  - Dealers
The Ammann Group is a Swiss company that are proven global compaction Roller Specialists with over 100 years of history. Providing a comprehensive range of Compaction equipment with a unique design which not only offers machines at a very competitive price, but with superior running costs, lower maintenance costs and enhanced compaction performance.

Apart from a full range of compaction equipment, Ammann provide world-leading asphalt pavers and pavers to suit the demands of almost every road construction project—from start to finish.

### Overview

#### Industries Served
- Road Construction
- Agriculture
- Forestry
- Mining

#### Applications
- Ground Compaction
- Paving

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paver</td>
<td>Pedestrian, Double Drum, Pneumatic Tyred, Single drum, Articulated</td>
<td>900kg's to 15 tonnes</td>
</tr>
<tr>
<td>Rollers</td>
<td></td>
<td>700kg to 30 Tonnes</td>
</tr>
<tr>
<td>Compactors</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Light Compaction</td>
<td></td>
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</tr>
</tbody>
</table>
Ditch Witch Construction

Ditch Witch Chain Trenchers offer many solutions to both large and small contractors alike. Versatile adjustability of digging width and depth allow trenches to be dug from as narrow as 85mm to as wide as 610mm, at a variable depth of up to 2100mm.

The units have proved most popular because of their high performance, ruggedness, power and ease of operation. For heavy construction digging the larger models can be fitted with backhoe attachments, heavy duty roller booms or earth saws.

Ditch Witch Trenchless Technology is the only effective alternative when job site restrictions make traditional open excavation methods impractical. Available in the form of guided boring systems, guided boring devices or piercing tools, the equipment bores to distances of up to 200 meters through a variety of soils, including solid rock. It can be monitored to depths of up to 3 meters using the Ditch Witch® Subsite electronic locating equipment.

Overview

Industries Served
- Water and Sanitation
- Infrastructure & Utilities
- Construction
- Road Construction

Applications
- Pipe Replacement
- Irrigation Trenches
- Under Road Pipe Replacements

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trenchers</td>
<td>Walk Behind, Pedestrian, Ride On</td>
<td>200 kg to 4 Tonne</td>
</tr>
<tr>
<td>Horizontal Directional Drills</td>
<td>HDD</td>
<td>Pulling forces of from 1 tonne up to 45 tonnes</td>
</tr>
</tbody>
</table>
Products - Equipment

Hammerhead Construction

HammerHead Mole® pneumatic and static piercing tools create a compact hole for almost any underground installation with minimal disruption to landscapes, buildings or normal traffic flow. Whether you’re boring a hole under a sidewalk or replacing pipes under a highway, HammerHead® delivers the productivity and reliability needed to keep you on the job.

HammerHead® is the new “must have” tool for municipalities, electrical, cable/telecom, sewer, plumbing or irrigation contractors.

Overview

Industries Served
Road Construction
Agriculture
Construction
Water & Sanitation

Applications
Pipe Replacement
Pipe Instalment
Underground utilities
Fibre Optic Projects

Product Type | Secondary Types | Range
---|---|---
Piercing Tools | 2.5” to 24” and upwards
Static Pipe Bursting | Winches | Pulling forces from 34 to 156 tonnes, pipes 50mm to 600mm
Pneumatic Pipe Bursting | Winches | Pulling forces from 34 to 156 tonnes, pipes 50mm to 600mm
Pipe Rammers | Piercing Tools | 2.5” to 24” and upwards
The Hidromek motor grader range is designed to blend high productivity with uncomplicated maintenance and ease of use, ensuring reliability under the toughest conditions. The popular long-life turbocharged engines perform exceptionally well as other equipment supplied by ELB Equipment. A large number of these popular graders are operating in difficult circumstances all over Africa. A fully trained service and parts staff provide after-market support of the quality demanded by both Hidromek and our customers.
Products - Equipment

MST Backhoe Loader

Construction

The performance of the MST 542 series is rated tops in the category of backhoe loaders currently in the international market and sets a new industry standard in terms of durability, performance and value for its production capability.

These backhoe loaders are guaranteed in terms of quality and safety since they are designed and manufactured to meet the ISO9001, CE and TÜV standards, whilst the ROPS and FOBS also meet international safety regulations.
Products - Equipment

Mustang

Construction

Skid-steer Loaders

The versatile and cost-effective Mustang skid steer loaders are designed and built to excel in a wide range of working environments including agriculture, construction and mining industries. It is ideally suited to work in confined areas, inside buildings, or anywhere else where it would not be cost-effective to use a bigger machine. A choice of over 50 different attachments is available to ensure the versatility of this compact machine.

Overview

Industries Served

Road Construction
Construction
Agriculture
Forestry
Mining

Applications

Earthmoving
Multipurpose

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Skidsteer</td>
<td></td>
<td>2 tonnes to 3.5 tonnes/ Buckets of 0.34m³ up to 0.55m³</td>
</tr>
<tr>
<td>Attachments</td>
<td></td>
<td>Various including Log Cutters, Augers, etc</td>
</tr>
</tbody>
</table>
Terex Construction

Backhoe Loaders

Terex® backhoe loaders are known in the industry for their outstanding quality, performance and affordability. With proven attributes of low maintenance costs and high efficiency ratings, Terex® TLBs are a firm favourite with owners and operators.

Superior traction force under all working conditions is provided by the larger front and rear wheels resulting in increased production, tyre life and better flotation. The Terex® backhoe loader is produced in a high specification as standard, including a 74.5kW engine, 30° rear wheels, 20° front wheels and air conditioner fitted as standard and meets international ISO9001, CE and TÜV standards.

Overview

Industries Served
- Agriculture
- Construction
- Mining
- Roadworks

Applications
- Earthmoving
- Earth Digging

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Backhoe Loader</td>
<td></td>
<td>Various options up to 4.8m digging depth</td>
</tr>
</tbody>
</table>
Products - Equipment

Kawasaki
Earthmoving

The range of Kawasaki wheel loaders and LHDs is designed to meet the demands of the larger mining operations.

Kawasaki is one of the biggest wheel loader manufacturers in the world and, in fact, a leader in their field when considering that the first articulated loader was designed and manufactured by Kawasaki.

Meeting and in many instances surpassing international competition, the reliability and durability of the Kawasaki product range is well proven and established throughout the world.
Products - Equipment

Sumitomo

Excavators

Sumitomo presents the world with an excavator that combines the latest technology with increased productivity, lower running costs and increased environmental protection.

With fuel savings up to and exceeding 20%, the latest Sumitomo LEGEST series hydraulic excavator won the prestigious Japanese “Energy Conservation Award” in 2008 and the “Good Design” Award for 2007 - 2008. These awards put Sumitomo’s advanced technology on the same level as the Toyota Prius, a world-renowned hybrid car. The integration of the newly-developed “SPACE 5” Isuzu 4HK1X engine and the new Sumitomo intelligent hydraulic system (SIHLS) improves fuel efficiency, engine output and torque.

Industries Served

Agriculture
Construction
Forestry
Mining
Roadworks
Waste Management

Applications

Earthmoving
Earth Digging

Overview

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tracked Excavators</td>
<td></td>
<td>From 20 to 80 tonne Excavators</td>
</tr>
</tbody>
</table>
FRD
Mining

Furukawa Hydraulic Hammers

With the range of Mini-excavators rapidly expanding, some 17 sub-divisions of bucket capacities (from 0.5 to 5 tons) are now recognized. To match this increased range, the new small F-series breakers are available in five models, each designed to match specific needs. The new Furukawa maintenance-free breaker models, F1 to F5 offer a clear distinction from combined hydraulic/gas ones. The F6 and F9 breakers are of the combined hydraulic/gas design.

Furukawa Hydraulic Hammers can be fitted to any type of excavators, mini excavators, skid steer loaders or backhoe loaders that are on the market.

FRD Excavator Attachments

A complete range of Furukawa excavator attachments is available - from hydraulic crushers and cutters to compactors, demolition and sorting grabs for use in rock breaking and demolition applications.

Overview

Industries Served

Construction
Demolition
Agriculture
Forestry
Mining

Applications

Demolition
Rock Breaking

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hydraulic Hammers</td>
<td></td>
<td>70kg to 4 tonne</td>
</tr>
<tr>
<td>Hydraulic Crushers</td>
<td>Secondary-, Primary-, Multipurpose-, Combi Crusher and Sorting Grab</td>
<td>From 1 to 45 Tonnes</td>
</tr>
</tbody>
</table>
FRD
Mining

Furukawa Rock Drills
Furukawa Rock Drill products include the well-proven, rugged pneumatic crawler drills, a full range of hydraulic and down-the-hole (DTH) crawler drills available ex stock for small to medium surface blast-hole needs.

A wide range of underground drill rigs can be supplied to suit any underground installation as well as a selection of pneumatic hand tools.

Overview

Industries Served
Construction
Mining & Quarrying

Applications
Blasting Hole Drilling
Geotechnical Drilling

Product Type | Secondary Types | Range
--- | --- | ---
Air Crawlers | 5 tonne Air Crawler |
Hydraulic Crawler Drills | Holes of up to 127mm |
Down the Hole Drills | Holes of up to 165mm |
Kiverco Recycling Systems is reputed to be a leading manufacturer of Waste Recycling Systems for Construction and Demolition Waste. This market-leading supplier provides many customers with its wide range of equipment for use in the Waste Processing and Recycling industries and offers superior operating efficiency combined with low level maintenance requirements.

### Industries Served
- Waste Management

### Applications
- Picking and Sorting
- Recycling
- Screening

### Overview

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Blower</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trommel Screen</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Picking Station</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recycling Plant</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Products - Equipment

McGirr
Mining

Blockmakers

The McGirr Multilevel Masterblock Mill is the most advanced automated mobile block-making machine of its kind. Its innovative design enables the machine to make all types of blocks, bricks and cavity blocks.

On tests the machine can produce in excess of 4500 solid blocks per hour making it one of the most cost-effective and efficient mobile blockmaking machines on the market. The unique system for raising and lowering the front end of the machine to facilitate "any size of block on the market" makes this the most versatile machine available.

Overview

Industries Served
Construction Supply

Applications
Brick Making

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brick Making Machine</td>
<td></td>
<td>Up to 150 000 bricks a day</td>
</tr>
</tbody>
</table>
Mobile Crushing Plants

ELB Equipment provides a comprehensive range of high performance, high quality jaw, cone, HSI, and VSI crushers to meet the toughest crushing demands of quarrying, demolition and recycling industries.

The machinery and plant are designed to give a long and trouble-free operation.
# Products - Equipment

## Overview

### Industries Served
- Agriculture
- Construction
- Demolition
- Forestry
- Mining
- Roadworks
- Waste Management

### Applications
- Commodity Processing
- Rock Breaking (Haul Roads)
- Compost Screening
- Waste Screening
- Cement Recycling

### Product Type
- **Scalpers**
  - Secondary Types: Screens up to
- **Horizontal Screens**
  - Secondary Types: Screens up to
- **Inclined**
  - Secondary Types: Screens up to

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**Powerscreen**

Mining

Mobile Screening Plants

Powerscreen manufactures an extensive range of screening equipment for use in material processing industries. This equipment, with its unique screening action, is capable of being used in a myriad of applications and industries - applications include sludge and ash as well as aggregates such as: sand, gravel, hard rock, crushed rock, coal, limestone, mineral ores & many others.
Taurus
Mining

Rotary Barrel Screens

The Taurus Heavy Duty Rotary Barrel Screen is designed to meet the needs of the many mines, especially open pit mines, opting for in-field screening. It is a unit that is capable of taking the R.O.M. (Run of Mine) materials and separating it at throughput tonnages ranging from 250 to over 1000 tons/hour. The extra heavy duty rotary barrel screen can handle materials of 1 m³ or larger and is therefore ideally suited to screen any type of ore.

All barrel screens are locally designed and built by ELB Equipment to suit the client’s specifications and are able to produce many different screened sizes of R.O.M. material from just the one machine.

The unit can be installed as a fixed, skid-mounted or mobile unit.
**Overview**

**Industries Served**
- Mining & Quarrying
- Ports and Harbour

**Applications**
- Commodity Conveying
- Shiploading
- Truck Loading/Unloading

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mobile Conveyor</td>
<td></td>
<td>Up to 24m</td>
</tr>
<tr>
<td>Radial Telescopic</td>
<td></td>
<td>From 25m to 50 m</td>
</tr>
<tr>
<td>Truck Unloader</td>
<td></td>
<td>Up to 1000 tonnes per hour</td>
</tr>
<tr>
<td>Tracked Hopper Feeder</td>
<td></td>
<td>Up to 1500 tonnes per hour</td>
</tr>
</tbody>
</table>

**Products**

**Telestack**

**Mining**

Mobile Conveyors

Mobile, track-mounted Telestack Telescopic Conveyor Belts provide ideal bulk materials handling solutions to the Quarrying, Ship loading and Mining industries. The range of products gives the customer total flexibility, efficiency and productivity in any application.
### Overview

#### Industries Served
- Mining

#### Applications
- Commodity Processing

#### Product Types

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Secondary Types</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Modular Crushers</td>
<td>Jaw, Cone, VSI</td>
<td>Up to 610 TPH</td>
</tr>
<tr>
<td>Modular Screens</td>
<td>Inclined, Horizontal</td>
<td>Up to 430 TPH</td>
</tr>
<tr>
<td>Crushers &amp; Screens Combos</td>
<td>Wheeled, Cone &amp; Incline, VSI &amp; Incline</td>
<td>Up to 225 TPH</td>
</tr>
</tbody>
</table>

**Terex TMPS**

**Mining**

Terex Minerals Processing Systems (MPS) offers the most comprehensive crushing and screening lines of Modular and Static Plants on the market today. MPS was created to enhance customer satisfaction by providing applications expertise, process equipment, parts, service and complete systems for fixed-site crushing and screening of construction aggregates, industrial minerals, ore and demolition debris.
Terex Washing Systems is a newly-launched product line within the Terex Material Processing segment and supports mines, quarries and aggregate producers globally offering a broad portfolio, including: sand wash and fines recovery plants, log washers, hoppers, feeders, conveyors, de-watering screens, static screens, mobile, static and modular wash plants, as well as the addition of combination plants and water management systems. TWS is committed to providing outstanding customer support and expertise in the field to meet customers’ individual needs.
The newly created division ELB Screening Technology Solutions, puts ELB Equipment at the forefront of specialist solutions aimed at reducing operating cost and increasing productivity in all types of screening operations. This division offers screens that can be fitted to any screening equipment, and are made of various materials, each with their own purpose according to the client’s needs.

The Pulse Vibration Analysis Service is also offered from within this division.
In Addition to the equipment ELB Equipment provides, our Aftermarket has a track record of providing long term relationships in the following forms, throughout our network of Branches and Dealers:

- Services
- Field Support
- Equipment Workshops
- Spares
Additional Services

Additional Service Offering to our Clients include

- ELB Telematics
- Cause of Life
- Service Agreements
- Pulse Vibration Analysis
- Operator Training
- Safety Files
ELB Telematics

ELB Telematics is the result of partnerships between ELB Equipment and leading technological experts in the telematics field, which provide our clients with a single solution for the management of their capital equipment fleet.

The client has the option to select between two standard packages all offered with 24/7 support, giving the client less to worry about and time to focus on important business.
We know that when our equipment reach end of life, they have by far exceeded expected return on investment. And with current economic conditions we found a way to make your initial investment count even more.

ELB Cause of Life is another initiative ELB Equipment offers which offers the client rebuilds on old equipment to the condition of new. Our rebuilds are so guaranteed they boast warranty conditions similar to new equipment, with refinancing options available.
Service Agreements

Not all our clients have the time or the expertise to service their equipment to the level of services needed. And with the affect poor servicing could have on factory warranties, equipment services is something that has to be done when needed, and done professionally.

That’s why offering our clients with Service Agreements provides our customers with even more time to focus on business and less time to worry about their equipment.
Pulse Vibration Analysis

Our team of screening experts in the ELB Screening Technology Solutions division offers a state of the art service, first of it’s kind, that give our clients an in depth analysis of their screening processes on any piece of screening equipment. As a result our clients know exactly what is working, and what’s not working, with recommendations on how to correct any technical issues within the screening process.
Competence of equipment operators are the make in break in capital equipment. Whether breakdowns, productivity or even fuel efficiency it all comes down to whether or not the operator knows how to operate the equipment.

That’s why we offer operator familiarization training to our clients to ensure their operators know just how to operate the machine effectively, bringing the maximum potential and return on the investment of equipment.

Our training is pending certification, but has stood the test of time.
Safety Files

Safety Files are becoming a mandatory requirement all over the world, and contractors move from site to site not knowing what to expect. That’s why when it comes to equipment, we ensure our clients are covered by providing all the necessary safety files required. And with our engagement method we ensure not only that the clients’ needs are met, but that the needs are according to standards, which not only helps our clients, but often their clients as well.
DEALER

Company Footprint

With a Headoffice situated in Boksburg, we ensure our footprint is supported everywhere we do business, with a network of Dealers and Branches that sell, support, and maintain products to a standardized level.
ELB Equipment Branches

- ELB Equipment Boksburg (Headoffice)
- ELB Equipment Cape Town
- ELB Equipment George
- ELB Equipment Durban
- ELB Equipment East London
- ELB Equipment Kimberley
- ELB Equipment Kathu
- ELB Equipment Middelburg
- ELB East Africa (Kenya)
ELB Equipment Dealers

- Polokwane
- Vredendal
- Lesotho
- Swaziland
- Botswana
- Namibia
- Mozambique
- Zambia
- Zimbabwe
Brand Promise

What can you expect from dealing with ELB Equipment?
• Long term and authentic relationships
• Sustainable support
• Support and Sales that is agile, making it easier for you
• Holistic solutions from our network of Dealers and Sister Companies
• A partner for life
Thank you